



# Use Case Guide

A collection of Managed File Transfer use cases from HANDD Business Solutions, the world's trusted data security advisors.



# The sky's the limit with this airport's switch to a scalable data transfer solution

 **Industry:**  
Airports & Aviation

 **Product:**  
Fortra's Globalscape EFT

 **Solution:**  
Managed File Transfer

  
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## THE CHALLENGE

A major international airport needed to replace a legacy file transfer solution that was costing lots of time and money to maintain. The legacy solution was used as their core system, managing access as well as facilitating file manipulation and distribution. They needed a scalable enterprise file transfer solution capable of managing hundreds of accounts and thousands of transfers, with expertise from HANDD to successfully migrate their data within strict deadlines.

## THE SOLUTION

Fortra's Globalscape EFT is a flexible and feature-rich enterprise secure file transfer solution. It was chosen as the preferred product after proving it could enable the customer to mimic both the functionality and projects in their legacy product within the EFT server, whilst future-proofing their growing data transfer needs. The solution demonstrated powerful automation, security, and collaboration, whilst minimally impacting ongoing operations during the transition period.

## THE BENEFITS

By replacing their legacy file transfer platform, our customer is now able to enhance its ability to handle the movement of urgent and sensitive data, both within and outside its organisation. Technical expertise from HANDD has given the airport the ability to incorporate complex requests within EFT by building bespoke workflow automation into the platform, enabling the evolving demands from their 3rd party partners to be met with greater ease and reliability.



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# One UK bank benefits from an Enterprise MFT solution instantly

 **Industry:**  
Banking & Finance

 **Product:**  
Fortra's GoAnywhere MFT

 **Solution:**  
Managed File Transfer

## THE CHALLENGE

This large UK bank have a core number of vendors/suppliers that they work with. Files are sent to them to process data (mortgage and loan information) to a number of internal systems. There was a concern with the current non-enterprise solution; files have not been arriving and no-one was being informed. There were clear resiliency issues in the way that existing solution was set-up which is knee-capped by its functionality to achieve the desired end goal. The previous file transfer solution was on-premise, the bank have an overall strategy to adopt their own cloud.

## THE SOLUTION

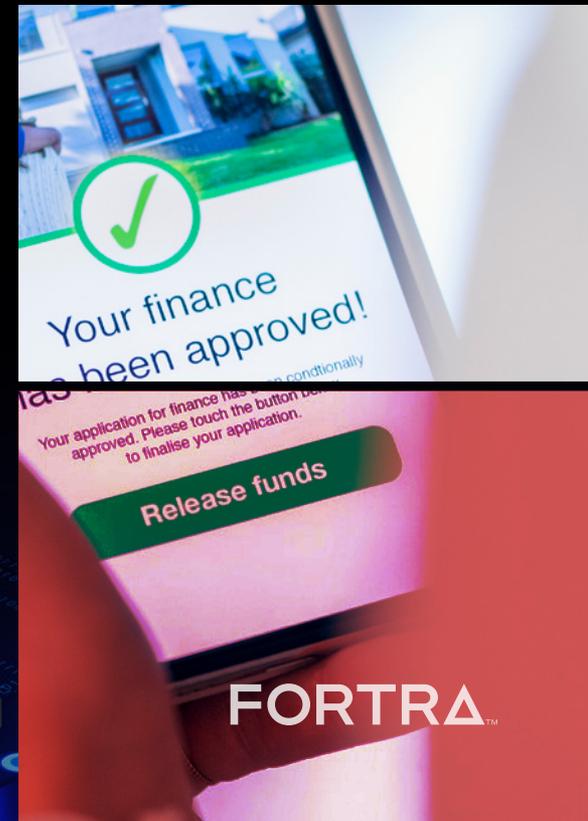
After a thorough review of all market leading Enterprise MFT solutions, Fortra's GoAnywhere MFT was chosen over its competition for a number of functional and non-functional requirements. As well as meeting all current requirements for the Bank, it also addressed any future-proofing concerns board members had with its ever-expanding Cloud Connector functionality enabling utilisation as a true integration platform, and not only an MFT solution for the current set of file transfer use cases that had been identified.

## THE BENEFITS

The Bank are aware that they are going to feel the benefits today and in 10 years' time. They are thoroughly structuring groups of users, projects and business disciplines, whilst applying strict privileged access controls to individual user's accounts ensuring that security & correct handling of files/data is applied throughout its lifetime. They will now have visibility of transfers of all these systems on a single dashboard. Provided by a system which is highly available & load balanced, providing them with the much-needed stability that once troubled them.



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# How one financial services company put their file transfers under a microscope

 **Industry:**  
Financial Services

 **Product:**  
Fortra's Clearswift Secure ICAP Gateway

 **Solution:**  
DLP & MFT

## THE CHALLENGE

As a long-standing MFT customer of HANDD Business Solutions, this large global financial services organisation was looking to standardise its MFT platform worldwide. Aware of the risks associated with not inspecting traffic crossing a Managed File Transfer solution, they wanted to remedy this and inspect all files moving across the platform for integrity, context and content, ActiveX content, malicious code and traditional signature-based threats.

## THE SOLUTION

With Fortra's Clearswift Secure ICAP Gateway, the customer would be able to inspect traffic, redact superfluous data or content, and block any files that didn't meet their security policy. Whilst the ICAP protocol has been available in such platforms for some time, integrating MFT into existing AV and DLP products has proven complex, but Fortra's Clearswift tightly integrates AV and DLP in a single device to deliver greater flexibility.

## THE BENEFITS

Using Fortra's Clearswift, integration with existing MFT is swift and seamless, with greater flexibility enabling the gateway to do more than just block or allow transfers. Deployment can take just days which means the customer can quickly inspect all previously ignored ingress and egress data for viruses, malicious code, unwanted true file types and much more, meaning Administrators can trust their platform and the information it moves. Freeing up time to spend on new areas of mitigation outside of MFT.



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# Enhanced security. Faster turnaround times. Less disk space. The benefits surprising one MFT user

 **Industry:**  
Investment

 **Product:**  
Fortra's GoAnywhere MFT

 **Solution:**  
Managed File Transfer

  
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## THE CHALLENGE

A leading specialist investment group needs to generate payment files from servers which it then makes available to its clients. Every day it copies hundreds of Gigabytes of files from the data sources to an external FTP server within its DMZ, where trading partners can pick up the files. With new projects rolling out, file sizes are expected to grow exponentially, increasing turnaround time and disk space required. In addition to this, previous transfers were made using clear text, with the group now looking to secure incoming and outgoing files both in transit and at rest.

## THE SOLUTION

Fortra's GoAnywhere MFT provides common FTP/S, SFTP, HTTPS, AS2 protocols for secure inbound file transfer. Built-in encryption capabilities can automatically protect inbound files. By leveraging the out-of-the-box workflow functionality the group have made use of over 60 built-in automation actions to streamline their previously archaic data flows and automate encryption. By installing Fortra's GoAnywhere Gateway and GoAnywhere MFT, the investment group can keep their file sharing services in a centralised location safely inside their private network, these files are stay encrypted and protected at all times.

## THE BENEFITS

As the sensitive files are now centralised in a single location and stay encrypted and protected at all time the investment company can have confidence that their sensitive data is securely stored deep inside Fortra's GoAnywhere MFT Server, whilst data can be safely accessed by those with permissions within the DMZ. This approach supports PCI-DSS compliance and, with the files stored on the GoAnywhere server, the amount of disk space required is reduced and turnaround times are faster, squeezing costs and improving efficiency.

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# Lowering costs and increasing data transfer quality in one smart move

 **Industry:**  
Manufacturing

 **Product:**  
HANDD Managed Services

 **Solution:**  
HANDD MFT Managed Services



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## THE CHALLENGE

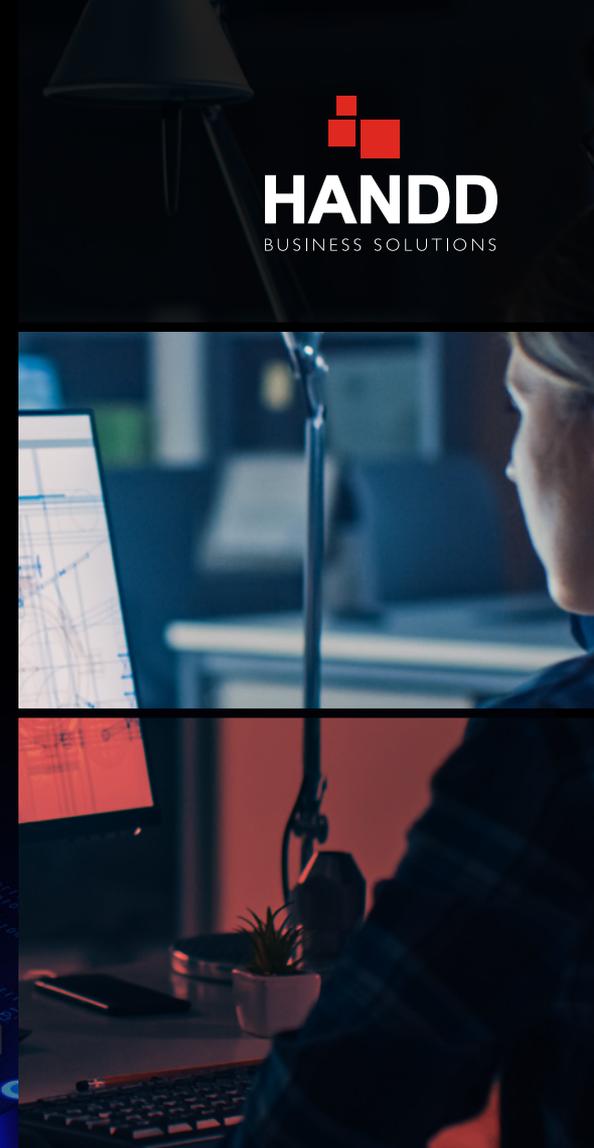
A manufacturing company needed to onboard an enterprise file transfer software with a short and strict deadline. They needed to quickly expand on their integration capabilities with a solution in line with their corporate governance model, lifecycle management, security standards and support model. They were reviewing multiple MFT providers and needed guidance from an independent specialist on the best fit solution and design to meet their requirements.

## THE SOLUTION

The GoAnywhere Managed Service delivered by HANDD provides comprehensive automation workflow features that eliminate the need for custom scripts, single function tools and manual processes. With HANDD'S guidance, this manufacturer integrated GoAnywhere Managed Service, enabling them to streamline the exchange of data between their systems, users, customers and trading partners – all with full visibility.

## THE BENEFITS

In the GoAnywhere Managed Service, our customer has a solution that will adapt to their ever-growing integration use cases. With easy integration without the need for custom script creation, they'll be able to reduce costs and improve the quality of their file transfers. And, with the application of strict policies set to meet their corporate objectives and round-the-clock support, the organisation will be able to comply with data security policies and meet their SLAs.



# Guarding against system outage with an active/active approach

 **Industry:**  
Media

 **Product:**  
MOVEit Manged File Transfer

 **Solution:**  
Managed File Transfer

  
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## THE CHALLENGE

A multinational television network needs to move multiple file types, including rich media content, securely and efficiently across the global organisation. Their unique content contains intellectual property which is the primary revenue generator for the company. This content is shown on live television and is also used collaboratively by partners as educational content. For these reasons, files need to be delivered securely and automatically around the clock with zero downtime.

## THE SOLUTION

Progress MOVEit is a file transfer solution that allows the network to automate their file transfers and monitor them in real time. Powerful reporting tools provide detailed insights into their data transfers and allow all stakeholders the detail required to report against. Working with HANDD Business Solutions, the network recently upgraded their support package to take advantage of our 24/7 support desk, ensuring round-the-clock support for additional peace of mind for this business-critical installation.

## THE BENEFITS

Introducing the Progress MOVEit file transfer solution gives the network greater confidence in their critical file transfers. Its active/active set up guarantees continuation of operations in the event of a system outage. File transfers are faster and safer, with data kept secure as it travels around the globe, and with an enhanced support package, expertise is on hand to identify critical performance issues and remedy them quickly – even when out of office hours.

**ON  
AIR**

 **Progress**  
formerly ipswich®

# How one government body faced the burden of growing file transfers

 **Industry:**  
Statistics

 **Product:**  
Fortra's Globalscape EFT

 **Solution:**  
Managed File Transfer

  
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## THE CHALLENGE

A UK Government department was manually sending files both within and outside of the organisation. A researcher would upload a file which would be subsequently approved by someone else, before being transferred. The file transfer process was extremely labour intensive and slowing down the organisation. The size of files and the sheer volume of data being moved daily was now becoming a tangible risk to operations.

## THE SOLUTION

Fortra's Globalscape EFT is a market leading Managed File Transfer solution. It enabled the customer to send files securely to other departments and collaborating partners, wherever they are in the world, with confidence, whilst providing granular reporting. Creating Automated Workflows for the transfers and their approvals benefited the customer by freeing up employee time, allowing them to focus on other tasks. Globalscape's easy-to-use interface provides pain free on-boarding of new partners and hassle free data delivery for the end users. All alleviating the need for oversight from the already under-pressure security teams.

## THE BENEFITS

Using Fortra's Globalscape EFT enabled the customer files to be shared quickly. It has also increased the reliability of transfers and a reduction in points of failure. The use of automation and scheduling allowed the client to move away from manual uploads. This has freed up time for users who previously had to approve transfers. Meanwhile, granular reporting enables the organisation to keep track of their data movements and ensure those critical data transfers have been executed successfully.

